

Sunday Independent APPOINTMENTS

Start Up Business Opportunities

Columbia Tristar Home Video is the foremost company in Video in the UK with no less than five No. 1 hits recently. The Company has taken a strategic decision to set up its own branch, terminating its successful association with NCV. The office will be based in the Dublin area.

As a result of this decision we are now seeking four sales representatives, one part qualified accountant and a secretary who will also combine sales administration duties.

Sales representatives should have a background in fast moving consumer goods and have demonstrated success in meeting challenging monthly sales targets in existing and new outlets.

The Accountant position will also incorporate broader responsibilities in the area of inventory and production control.

Successful candidates will be rewarded with attractive base salaries, contributory pension scheme and private medical plan. Sales positions are eligible for a target related bonus plan and car.

Applicants, male or female should write in confidence giving full details of career experience and salary progression.

to: R. H. Hansford, Director, Human Resources & Business Development, Columbia Tristar Home Video, 5th Floor, Horatio House, 77-85 Fulham Palace Road, London W6 8JA.



LIMERICK COUNTY COUNCIL (COMHAIRLE CHONTAE LUIMNIGH)

ROAD DESIGN STAFF

Due to continuing expansion of work, Limerick Co. Council proposes to further enlarge its Road Design Team and consequently applications are invited from suitably qualified persons, preferably with some experience in Computer Aided Design, e.g. HOLEX or Microstation or AutoCAD, or MODS or InRoads, or similar, for the following temporary posts:

- (A) SENIOR EXECUTIVE ENGINEER Salary £24,633 - £29,260 depending on experience. Minimum of 7 years experience, including satisfactory experience in design and preparation of contract documents for major road schemes.
- (B) EXECUTIVE ENGINEERS Salary £19,430 - £25,950 depending on experience. Minimum of 5 years experience in design and preparation of contract documents for major road schemes.
- (C) ASSISTANT ENGINEER Salary £16,890 - £22,668 depending on experience. Minimum of 2 years experience in design and preparation of contract documents for major road schemes.

Application forms and full particulars for these posts are available from Personnel Department, Limerick County Council, P.O. Box 53, 79/84 O'Connell Street, Limerick.

LATEST DATE FOR RECEIPT OF COMPLETED APPLICATION FORMS: 4.30 P.M. ON THURSDAY, 12TH NOVEMBER, 1992



Limerick County Council
County Building
79B, O'Connell St., Limerick, CO50 3B07

ST. JAMES'S HOSPITAL

PO BOX 580, JAMES'S STREET DUBLIN 8

Applications are invited for the following permanent and pensionable post:

GRADE IV OFFICER

(for initial assignment to the Central Pathology Laboratory)

Salary Scale: £9,357 - £16,180 per annum.

Candidates must hold the Leaving Certificate examination with a minimum of 5 passes, including Mathematics and English or Irish and have obtained at least 3 honours in higher level papers or

hold a permanent and pensionable office for a minimum of 2 years in the clerical/administrative stream, under a Health Board, Local Authority or Vocational Education Committee in the State, or the General Medical Services (Payments) Board, St. James's Hospital Board, Beaumont Hospital Board or An Bord Altranais.

Candidates must have a satisfactory knowledge of administrative procedures. A good knowledge of the legislation relating to the operation of Health and Hospital Services in the country is desirable.

Application forms and full particulars are available, on written request or by calling in person, at the Personnel Department, St. James's Hospital, P.O. Box 580, Dublin 8, to where completed applications should be returned to arrive not later than Tuesday, 3rd November, 1992. Telephone requests for application forms will not be responded to.

St. James's Hospital is an equal opportunities employer.

MICROSOFT IRELAND TEMPORARY/SHIFT ASSEMBLY OPERATORS

Microsoft Ireland is a subsidiary of Microsoft Corporation, one of the world's leading software manufacturers. Currently, we have a number of temporary/shift vacancies for Assembly Operators.

- * Minimum age 18 years
- * Good work experience and/or school record
- * Excellent attendance and timekeeping records (references will be required)
- * A self-motivated individual
- * Live within easy access to the company/or means of transport

For further details and applications call to:

MICROSOFT IRELAND
BLACKTHORN ROAD,
SANDYFORD INDUSTRIAL ESTATE,
DUBLIN 18
Telephone 295 7386

DCA

With the IBM™, Comshare™ and ICC product ranges, DCA is the leading supplier of innovative micro-to-mainframe connectivity products. Through its subsidiary, Pacific Data Products (PDP) it is also the world leader in enhancement products for laser printers and in A2 CAD printer/plotters. Continued growth and a commitment of our marketing and technical support operations in Shannon give rise to an immediate requirement for the following positions:

TECHNICAL SUPPORT SPECIALIST

Your responsibilities will be to respond via phone, fax and mail to end user, dealer and distributor post sales and upgrade questions covering all printer products; to develop and maintain in depth knowledge of printer products from a technical standpoint and to occasionally provide technical training to dealers and distributors.

You will have gained 3 years computer experience with Windows and DOS, one year of which will ideally have been in a support role. Fluency in French as well as strong telephone skills and problem solving abilities are essential.

TECHNICAL SUPPORT ADMINISTRATOR

You will assist the Technical Support Manager in organising and administering the Location, Best Test and Post-Sales Support activities of the group ensuring a high quality service is provided. You will be a focal point for customer communications with the Technical Support Group.

You will likely have a third level qualification and will have a technical aptitude with strong administrative and organisational skills. Fluency in at least one continental European language is essential and experience in a commercial computing environment would be a decided advantage.

CUSTOMER SERVICE REPRESENTATIVE

You will have responsibility for liaising with a group of our distributors on all matters relating to orders, product availability, credit administration, forecasts, etc. Fluency in French and excellent communications skills are essential. You will have a business orientation and ideally a technical aptitude with previous customer service experience.

Comprehensive training will be provided and a very competitive compensation and benefits package will apply to all positions in this international environment. If you have the drive, enthusiasm and technical skills to participate in the start-up phase of these functions, please apply in strictest confidence with details of your career to date, quoting reference NA18. Previous applicants to DCA should re-apply to confirm their continued interest.

The General Manager,
DCA Ireland Ltd.,
811, Shannon Industrial Estate,
Co. Clare.



Mace FARMER WISE BUY

AMALGAMATED WHOLESALERS

SALES DEVELOPMENT

MANAGER

Amalgamated Wholesalers (part of BWG Foods, a member of the Irish Distillers Group) require a dynamic Sales Development Manager to promote sales through MACE, FAMILY VALUE and WISEBUY Retail Outlets in the Linstear and Cavan/Monaghan regions.

As well as controlling the sales operation the successful applicant will be responsible for the recruitment of new customers. The ability to communicate effectively and implement the day to day profitable operation and future development of their business is essential, with particular emphasis on fresh foods departments.

This is an outstanding opportunity for a person with drive and enthusiasm to join a substantial and well established Company with a proven record of success in the Irish Grocery Market.

The successful applicant will have a good level of education, the ability to communicate effectively and implement the wide range of services we provide to our retail customers.

Experience in the motivation and management of sales staff to agreed targets is essential. A successful career in sales in the grocery business would be an advantage.

This is a challenging and responsible position and an attractive remuneration package, including company car will be offered.

Apply in writing with C.V., in strictest confidence, before 4th November 1992 to:

National Sales Manager
Amalgamated Wholesalers
Greaghills Road
Walkinstown
Dublin 12



SECRETARY

requirements for the position include:
Good Leaving Certificate and/or third level qualification; maturity and ability to work on own initiative; high standard of shorthand and word processing; good command of English; several years' experience working for senior management and application forms please send SAE at least 9" x 6" to:

Personnel Department,
Cerebral Palsy Ireland,
Sandymount Avenue, Dublin 4.
Closing Date: Monday, 2nd November, 1992.

KILNACROTT HOUSE

A RESIDENTIAL COMMUNITY YOUTH WORKER

with Outdoor Education and Vocational Skills Experience: The ideal candidate should probably be over 24 years with Youth Care or Community Work Experience and be able to join an enthusiastic team running various innovative residential programmes to the marginalised and disadvantaged. Salary Scale: £12,884 to £18,174

Applications and C.V. to: The Director, Kilnacrott House, 2, Brijanessduff, Co. Cavan, by Monday, November 2nd, 1992.

This Project is funded by Comhairle Le Leasgao.

Bon Secours



BON SECOURS HEALTH SYSTEM

The Bon Secours Health System, is a group of five independent hospitals owned and administered by the Bon Secours Sisters and located at College Road and Mount Desert in Cork, Dublin, Tralee, and Tuam. The System is a major provider of private healthcare in Ireland. Due to restructuring, the following new senior management positions arise:-

DIRECTOR OF PERSONNEL

The Director of Personnel will be responsible for initiating and maintaining policies, programmes and procedures to ensure the effective management and development of personnel throughout the five hospitals. He/she will be based in Cork and will be a member of the group Management Team and will play an important role in the development of services and budget planning.

HOSPITAL MANAGER - CORK

Bon Secours Cork is a General and Maternity Hospital with 330 beds and is the largest independent hospital in Ireland, and provides a wide range of services.

HOSPITAL MANAGER - TRALEE

Bon Secours Hospital Tralee with 70 beds is the only independent hospital in the South-West. The manager will play a key role in the development of the Hospital in Tralee.

In each case the hospital manager will co-ordinate the facility's operation and work closely with medical and nursing personnel in ensuring that the highest standard of healthcare is provided. They will have overall responsibility for the activities of the Hospital, reporting to Health System Management, and will play an important role in the development of services and budget planning.

Applicants must be experienced managers with a clear understanding of the workings of a Hospital. They must also possess outstanding leadership skills with the ability to plan and organise the delivery of services.

The successful candidates for the above three posts will receive a remuneration package which is fully commensurate with the responsibilities.

Applicants should send a full C.V. in strict confidence, to:-
Mr. Dermot J. Walsh, Chief Executive Officer, Bon Secours Health System, College Road, Cork.

All positions are open to Male and Female applicants.

Why settle for less?

INSURANCE CLAIMS HANDLER c.£11,600 + Benefits

Especially when one of Europe's largest and most respected insurers is right here in Dublin. At Zurich Insurance, where we specialise in servicing worldwide insurance programmes, you'll be ideally placed to exploit approximately 6 years' local company experience to the full.

We will be looking to you to investigate and settle or defend motor and liability claims up to the Hospital level. Something of an expert in this field, you should have acquired an ACCU - if not, you will certainly be close to qualifying.

With a methodical, self-sufficient approach, you should be quite comfortable working on your own initiative, while putting extensive technical knowledge and excellent communication skills to good use.

A generous benefits package includes flexible working hours, mortgage subsidy, non-contributory pension and permanent health insurance (after a qualifying period).

Zurich operates a no smoking policy. Send your CV and current salary details to Edmond O. Baily F.C.I.L., Manager, Zurich Insurance Co., 18 St. Stephens Green, Dublin 2.



THE IRISH NURSING OPPORTUNITIES FAIR 1992

"This exhibition and seminar programme addresses the needs of nurses in a focussed format and will offer invaluable advice to those wishing to further their career."
— CATHY FOY, Irish Nurses' Organisation

RDS DUBLIN
20-22 NOVEMBER
FRI. 12 p.m.-7 p.m.
SAT. 10 p.m.-7 p.m.
SUN. 10 p.m.-6 p.m.

"IRISH NURSING FAIR"

★ Offers nurses unprecedented information on their careers ★

Exhibiting companies will include recruitment agencies from Ireland and the U.K. representing hospitals in three continents.

Entry to the exhibition and seminar is FREE

SEMINAR PROGRAMME

Time	Topic	Speaker
13.00	Introduction	Teachstane
13.30-14.00	Selling Yourself	Edna Jordan
	— How to Create a Professional Image	Profile
14.45-15.45	Nursing Education	John Derrin
	— The Case for the Supplementary Student Nurse	INO
16.00-17.00	Overview of Continuing Education	St. Trine's Harvey, Dept. of Nursing Studies, U.C.D.
17.30-18.00	Project 2000	Nursing Times

SATURDAY, 21st NOVEMBER, 1992

11.00-12.00	The Future of Nursing within Europe	Patricia O'Sullivan, Mater Hospital
12.00-14.00	Overview of specialist areas Mentally Handicapped Nursing	Anaëlle McGee, Daughters of Charity
	Psychiatric Nursing	John Pepper, Hospitaller Order of St. John of God
	Pediatric Nursing	St. Antoinette Kelleher, Our Lady's Hospital for Sick Children

ALTERNATIVE CAREER OPTIONS

14.30-15.15	Holistic Medicine	Martin Fawcett, Tony Quinn Centre
15.30-16.00	Beauty Therapy, Reflexology and Aromatherapy	Carling Gelligan, Gulligan School of Beauty
16.00-16.30	Sales for Pharmaceutical Companies	
16.45-17.30	Occupational Health	Pauline Doherty, Becton Dickinson (UK) Ltd.
17.45-18.15	Homeopathy/Chinese Medicine	Mull Maturity, Mullany Medical Centre

SUNDAY, 22nd NOVEMBER, 1992

12.00-13.00	Open Learning	Nursing Times
13.30-14.30	Stress in Nursing	Dr. Richard Wynn, Work Research Centre
15.00-16.00	Primary Nursing	
16.30-17.30	Planning Career Development	Ms. Judith Chesson, Dept. of Nursing Studies, U.C.D.

Free tickets for the fair will appear in the "Irish Independent" preview issue on the 28th November.

For details on exhibiting at the fair please phone Maureen Byrne on (01) 614755.

The "Irish Nursing Opportunities Fair" is being run in conjunction with the "Irish Graduate Opportunities Fair".

